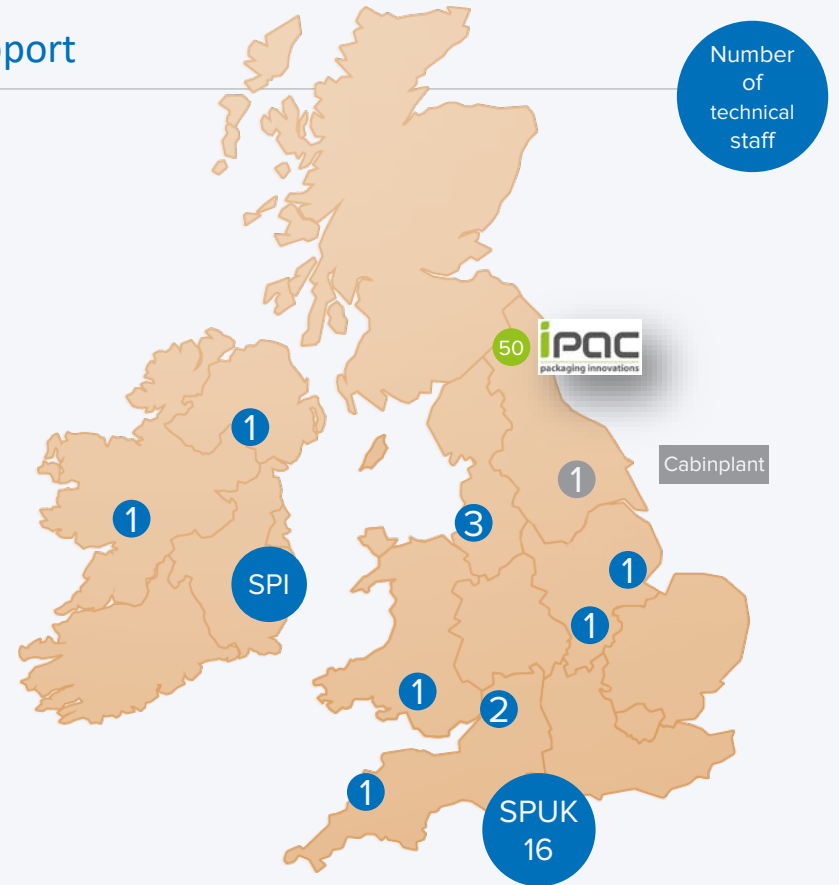


Company Overview and Machine Range

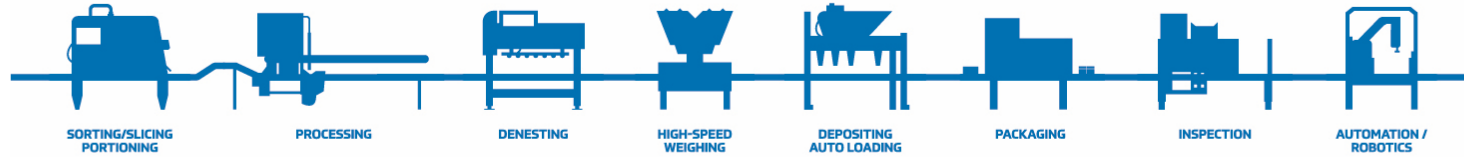
Sealpac UK & Ireland Sales, Technical and Spares Support

- Technically biased and time served team
- Head office in Poole
 - New 30,000 sq ft facility for 2022
 - Service and Spares
 - Workshop and refurb
 - Technical support and planning
 - Sales and marketing
 - Development and demo room
- Sealpac Ireland Ltd
 - Sales and service
- Regional technical sales
- Regional service
- Project management
- On call engineers
- On line support
- Project and commissioning engineers

- iPac materials/tray development partner



'One stop' for bespoke full line solutions



Solutions from Sealpac UK & Partners

- Comprehensive automation
- From concept to production
- Developed, project managed, delivered and supported by SPUK



After Sales - Service Contracts

Benefits of Service contract – based on case study

- 23% Labour saving on average on servicing due to planned visits
- 6% discount on spares
- 90% less engineer call outs
- 20% less spend on spares year on year

Benefits of forward planning

- Improved OEE over time
- Shared ownership – Planned review calls and visits
- Improved communications between teams
- Trained operators with improved skill level
- Reduced impact on in house engineer time

What's typically included each year

Optimisation visits

Training on site

Training at SPUK

Conference Calls

Machine Servicing

Teflon Coating

Support Days

Warranty

Warranty can be extended year after year